

Bloomer Medical Center, Mayo Health System, Inc.
1501 Thompson Street
Bloomer, WI 54724
(715) 568-2000

Type: GMS Critical Access Hospital
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: Chippewa
Analysis Area: West Central (5A)
Volume Group: 1

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	12.4%	57.4%	0.22	40.7%	0.31	15.9%	0.78	15.8%	0.79
Obstetrics	. %	39.6%	.	25.7%	.	5.7%	.	. %	.
Pediatrics	. %	48.0%	.	19.5%	.	20.4%	.	. %	.
Total hospital	12.4%	55.9%	0.22	40.7%	0.31	31.3%	0.40	15.8%	0.79
Average Census (Patients)									
Adult medical-surgical	3.1	30.4	0.10	14.0	0.22	2.1	1.46	2.9	1.09
Obstetrics	0.0	3.9	0.00	1.5	0.00	0.0	0.00	0.0	.
Pediatrics	0.0	1.8	0.00	0.1	0.00	0.5	0.00	0.0	.
Total hospital	3.1	55.4	0.06	21.3	0.15	9.1	0.34	2.9	1.09
Average Length of Stay (Days)									
Adult medical-surgical	4.0	3.9	1.01	3.2	1.24	3.1	1.29	3.4	1.19
Obstetrics	.	2.4	.	2.3	.	2.1	.	.	.
Pediatrics	.	2.4	.	2.1	.	1.7	.	.	.
Total hospital	4.0	4.3	0.93	3.3	1.21	6.6	0.61	3.4	1.18
Surgical Operations									
Inpatient	19	1,424	0.01	546	0.03	36	0.53	43	0.44
Outpatient	456	3,187	0.14	1,316	0.35	152	3.00	429	1.06
Inpatient as % of all surgeries	4.0%	30.9%	0.13	29.3%	0.14	19.2%	0.21	9.1%	0.44
Outpatient Visits									
Non-emergency visits	14,069	75,046	0.19	34,358	0.41	8,386	1.68	10,879	1.29
Emergency visits	1,550	14,086	0.11	6,829	0.23	1,720	0.90	1,538	1.01
Full-time Equivalents (FTEs)									
Administrators	1.0	14.8	0.07	9.4	0.11	3.4	0.29	2.0	0.50
Nurses, licensed	17.2	160.1	0.11	68.9	0.25	19.7	0.87	16.5	1.04
Ancillary nursing personnel	11.2	54.3	0.21	29.3	0.38	8.1	1.39	5.8	1.94
All other personnel	45.4	384.2	0.12	155.7	0.29	38.0	1.19	38.8	1.17
Total FTEs	74.8	613.5	0.12	263.3	0.28	69.2	1.08	63.1	1.19
FTEs per 100 Patient Census (Adjusted)									
Administrators	16.4	14.6	1.12	20.7	0.79	36.0	0.46	30.2	0.54
Nurses, licensed	281.5	157.9	1.78	151.1	1.86	207.7	1.36	248.1	1.13
Ancillary nursing personnel	184.2	53.6	3.44	64.1	2.87	85.0	2.17	87.5	2.11
All other personnel	745.1	378.9	1.97	341.3	2.18	400.4	1.86	585.2	1.27
Total FTEs	1227.2	605.0	2.03	577.2	2.13	729.0	1.68	951.0	1.29

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	25	Health maintenance		Beds set up and staffed	11	Bassinets	0
Discharges	447	organization (HMO)	Yes	Discharges	120	Total births	0
Inpatient days	1,135	Preferred Provider		Inpatient days	1,715	Newborn days	0
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	25	285	1,135	12.4%	3.1	4.0
Orthopedic	4	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	4	0	0	0	. %	0.0	.
Obstetrics	4	0	0	0	. %	0.0	.
Psychiatric	4	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	4	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	4	0	0	0	. %	0.0	.
Cardiac intensive care	4	0	0	0	. %	0.0	.
Pediatric intensive care	4	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	4	0	0	0	. %	0.0	.
Step-down (special care)	4	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	4	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	2	0	0	0	. %	0.0	.
Other inpatient	2	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	1	0	1.0	Radiological services personnel	3	2	4.4
Physicians and dentists	0	0	0.0	Occupational therapists	0	0	0.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	12	13	17.2	Physical therapists	2	0	2.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	2	1.4
Licensed practical nurses	0	0	0.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	7	8	11.2	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	1	0	1.0
Nurse Practitioners	0	0	0.0	All other health professionals	5	0	5.0
Medical records personnel	3	1	3.3	All other personnel	8	34	22.3
Pharmacy personnel	0	1	0.7	-----			
Clinical laboratory personnel	4	4	5.4	TOTAL	47	65	74.8

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$7,055,010	Cash and cash equivalents	\$22,599	Current liabilities	\$857,067
Less deductions	616,083	Net Patient receivables	1,181,544	Long-term debt	0
Net patient revenue	6,438,927	Other receivables	43,480	Other liabilities	0
Plus other revenue	304,661	Land, bldgs and equip: Net	1,755,251	Subtotal	857,067
Total revenue	6,743,588	Other assets	1,289,508		
Less expenses	5,825,230			Unrestricted fund balance	7,018,627
Nonoperating gains/losses	-6,317	Total Assets	\$4,292,382	Total liabilities & fund balance	\$7,875,694
Net Income	\$912,041			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$4,056,556]	57.5%	41.7%	1.38	43.8%	1.31	58.9%	0.98	58.8%	0.98
Medical Assistance [\$220,386]	3.1%	9.0%	0.35	7.8%	0.40	10.1%	0.31	3.0%	1.03
Commercial [\$2,160,830]	30.6%	43.2%	0.71	42.3%	0.72	26.7%	1.15	31.2%	0.98
All other [\$617,238]	8.7%	6.1%	1.44	6.1%	1.43	4.3%	2.02	6.9%	1.26
Deductions as % of Total Gross Patient Revenue									
Medicare [\$273,954]	3.9%	23.7%	0.16	23.2%	0.17	26.7%	0.15	17.1%	0.23
Medical Assistance [\$126,697]	1.8%	6.0%	0.30	4.9%	0.36	4.6%	0.39	1.5%	1.19
Commercial [\$59,113]	0.8%	9.4%	0.09	6.5%	0.13	4.5%	0.19	1.1%	0.78
Charity care [\$37,238]	0.5%	1.2%	0.44	0.8%	0.65	0.5%	1.07	0.2%	3.11
All other [\$119,081]	1.7%	1.4%	1.19	1.0%	1.64	0.4%	3.83	1.8%	0.92
Total deductions [\$616,083]	8.7%	41.7%	0.21	36.4%	0.24	36.7%	0.24	21.7%	0.40
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	4.5%	5.1%	0.89	3.2%	1.40	2.8%	1.61	5.0%	0.90
Net gains/losses as % of net income	-0.7%	5.3%	-0.13	5.8%	-0.12	4.7%	-0.15	3.0%	-0.23
Expenses as % of Total Expenses									
Salary/fringe benefit[\$3,303,985]	56.7%	47.8%	1.19	52.1%	1.09	51.3%	1.11	52.0%	1.09
Supplies and services[\$2,040,846]	35.0%	40.5%	0.86	36.4%	0.96	38.7%	0.90	34.2%	1.02
Capital component [\$328,314]	5.6%	8.7%	0.65	8.1%	0.70	7.3%	0.77	11.1%	0.51
Bad debt [\$152,085]	2.6%	3.0%	0.87	3.4%	0.76	2.6%	0.99	2.7%	0.98
Fiscal Statistics									
Operating margin	13.6%	6.1%	2.25	9.2%	1.48	4.5%	3.01	7.8%	1.74
Total hospital profit margin	13.5%	6.4%	2.13	9.7%	1.39	4.7%	2.85	8.1%	1.68
Return on equity	13.0%	10.0%	1.30	12.2%	1.06	28.0%	0.46	6.1%	2.12
Current ratio	1.6	2.5	0.61	3.0	0.52	1.5	1.01	2.8	0.55
Days in net patient accounts receivable	67.0	57.8	1.16	61.1	1.10	60.9	1.10	.	.
Average payment period	56.5	52.6	1.07	48.8	1.16	66.6	0.85	44.4	1.27
Equity financing	163.5%	56.2%	2.91	65.6%	2.49	26.3%	6.22	187.2%	0.87
Long-term debt to equity ratio	0.0	0.5	0.00	0.3	0.00	1.4	0.00	0.0	.
Times interest earned	.	5.0	.	9.2	.	5.7	.	.	.
Total asset turnover	1.6	0.9	1.78	0.8	1.91	1.5	1.02	1.4	1.11
Average age of plant: years	12.9	9.5	1.35	9.3	1.38	11.4	1.13	6.6	1.95
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	20.6%	.
Output gross rev (% of total gross pt. rev)	65.3%	44.1%	1.48	53.4%	1.22	32.5%	2.01	62.6%	1.04
Net Revenue Statistics									
Inpatient net revenue per discharge	\$10,285	\$7,870	1.31	\$5,095	2.02	\$8,870	1.16	\$7,329	1.40
Inpatient net revenue per day	\$3,775	\$1,834	2.06	\$1,516	2.49	\$2,010	1.88	\$2,467	1.53
Outpatient net rev per visit	\$226	\$343	0.66	\$342	0.66	\$253	0.89	\$225	1.01